

RAÚL SÁNCHEZ DE LA SIERRA

Harris School of Public Policy
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Employment

University of Chicago, Harris School of Public Policy
Assistant Professor, 2019-

UC Berkeley, Haas School of Business
Assistant Professor, 2015-2019

Harvard University, Harvard Academy for international and area studies
Academy Scholar 2014-2015 and 2017-2018

Other affiliations

National Bureau of Economic Research (NBER), Faculty Research Fellow (POL)

Canadian Institute for Advanced Research, Azrieli Global Scholar, 2016-2018

International Growth Centre (IGC)

JPAL-CVI

CESifo Distinguished Affiliate

Center for African Studies, UC Berkeley (CAS)

Center for Effective Global Action (CEGA)

Education

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| 2014 | Ph.D. Economics | Columbia University
<i>Dissertation title: "Essays on the Economics of Statelessness and State Formation"</i> |
| 2008 | M.Sc. Development Economics | Sciences-Po, Paris |
| 2004 | B.Sc. Economics | Carlos III Madrid; L. Maximilians U. Munich |

Journal Articles

“On the Origin of States: Stationary Bandits and Taxation in Eastern Congo,”
Journal of Political Economy, *Forthcoming*. Coverage: [Marginal Revolution](#), [Christopher Blattman's blog](#), [Frankfurter Allgemeine](#), [Die Zeit](#), [Kris Berwouts](#), [BBC Radio trade](#)

“Why Being Wrong can be Right: Magical Warfare Technology and the Persistence of False Beliefs” with *Nathan Nunn*, **American Economic Review Papers and Proceedings** (2017). Coverage: [VOXeu](#), [CIFAR](#)

“Exporting Democratic Practices: Evidence from a Village Governance Intervention in Eastern Congo” with *Macartan Humphreys and Peter Van der Windt* **Journal of Development Economics**, *Forthcoming*. Media coverage: [Financial Times](#), [World Bank Development blog](#), [Tim Hartford's blog](#)

“Can Externally Mandated Gender Requirements Empower Women?” with *Macartan Humphreys and Peter Van der Windt*, **Journal of Development Economics** (2018)

“Fishing, Commitment, and Communication: Comprehensive Nonbinding Registration” with *Macartan Humphreys and Peter Van der Windt*, **Political Analysis**, 2012, 21 (1) pp 1-20. Coverage: [World Bank's Development Impact blog](#)

Working Papers

“When Formal Contracts Fail,” **Econometrica**, *Revision requested*,
Winner: CESifo Distinguished Affiliate Award in Applied Microeconomics

“Corruption in Hierarchies” with *Kristof Titeca*,
Coverage: Foreign Affairs, The Economist

“Dis-organizing violence: stationary bandits, and the time horizon,”
with *Miguel Ortiz and David (Qihang) Wu*

“Indirect Rule: Causes and Consequences,”
with *Gauthier Marchais and Soeren Henn*

“Indirect rule and conflict: Theoretical insights from Congo,”
with *Gauthier Marchais and Soeren Henn*

“Why people join armed groups,”
with *G Marchais and Qihang Wu*

“On the mechanics of Kleptocratic states”
with *S Henn, L Paler, C Samii, W Prichard*

Research Grants

2018	PI Hellman Fellows Fund (PI) - <i>declined</i>	\$60,000
	PI USAID DIL grant (PI) - <i>declined</i>	\$1,000,000
	PI Private Enterprise in Developing and Low-income Countries Grant, <i>Human resource management in armed groups</i>	\$50,000
	PI Initiative for Poverty Action, <i>Who becomes a rebel commander?</i>	\$250,000
	PI JPAL/CVI, <i>Who becomes a rebel commander?</i>	\$200,000
	PI IBI Center, Haas School of Business, <i>Who becomes a rebel?</i>	\$7,500
2016	PI Canadian Institute for Advanced Research, <i>Azrieli global scholar fellowship</i>	\$80,000
	PI International Center for Taxation and Development <i>The Beer distribution sector in conflict</i>	\$267,000
	PI Weiss Family Program Fund for Research in Development Economics, <i>Participation in Armed Organizations</i>	\$69,000
	PI Electronics industry <i>Regulating electronics global supply chain and human rights</i>	\$421,000
	PI Clausen Center for International Business and Policy <i>Indirect rule by armed groups</i>	\$7,000
	PI Haas School of Business Deans's office competition <i>The beer sector in conflict</i>	\$12,000
2015	PI International Growth Center, <i>Police corruption</i>	\$30,000
	PI Department For International Development, U.K., <i>Taxation, DRC</i>	\$675,000
	PI Private Enterprise in Developing and Low-income Countries Grant, <i>Private sector development, DRC</i>	\$240,000
	PI International Center for Taxation and Development <i>Armed groups in DRC</i>	\$120,000
	PI Private Enterprise in Developing and Low-income Countries Exploratory Grant, <i>Police corruption</i>	\$53,000

2014	PI	i2i, World Bank <i>Public sector reform, Democratic Republic of the Congo</i>	\$5,000
2013	PI	Private Enterprise in Developing and Low-income Countries Exploratory Grant, <i>Armed groups in DRC</i>	\$55,000
	PI	National Science Foundation Graduate Dissertation Improvement Grant <i>Armed groups in DRC</i>	\$30,000
	PI	Russell Sage Foundation Small Grant in Behavioral Economics <i>Ethnicity, state contracts, and trade. Evidence from DRC</i>	\$7,500
	PI	International Peace Research Association Foundation Grant <i>Armed groups in DRC</i>	\$5,000
	PI	Advanced Consortium on Cooperation, Conflict and Complexity <i>Armed groups in DRC</i>	\$3,000
2012	PI	Program for Economic Research grant, Columbia University <i>Armed groups in DRC</i>	\$5,000
	PI	Cross-Cutting Initiative, Earth Institute <i>Conflict and resources in DRC</i>	\$5,000
	PI	Economics Development Colloquium Research Funds, Columbia University, <i>Armed groups in DRC</i>	\$700
2011	PI	CSDS Research Grant, Columbia University <i>Ethnicity, state contracts, and trade. Evidence from DRC</i>	\$9,000
		Lead researcher on 3ie grant. <i>Impact evaluation of development aid</i>	\$40,000
2010		Lead researcher on a 3ie grant <i>Impact evaluation of development aid</i>	\$400,000

Invited Presentations

- 2019** London School of Economics PE seminar, University College London Government Department, Harvard Business School (BGIE), U Michigan Development seminar, Barcelona Summer Forum, CESifo Area conference Microeconomics, Paris political economy workshop, Long-Run Latin American development (Universidad de Los Andes, Bogota), Conference on the economics of conflict (Paris School of Economics), NBER PE, NBER Dev
- 2018** New Economic School (Moscow), Yale Economics, UC Berkeley Williamson Seminar, University of Southern California, Cultural Evolution Society Conference (Arizona State University), U Chicago Development Seminar, Boston University Development seminar, DFID, Princeton University Applied Economics/Development seminar, WZB Berlin, MIT Organizational Economics, Harvard Political Economy seminar
- 2017** American Economic Association invited session, Arizona State University Evolution of Social Complexity colloquium, NYU PE seminar, Cornell Development seminar, DFID DRC, DRC Ministry of Finance, DRC Civil society, Econometrics Society Asian Meeting, DEVPEC keynote, Stanford Graduate School of Business, Canadian Institute For Advanced Research
- 2015** Berkeley Economics, Harvard Africa Conference, Harvard Positive Political Economy Seminar, Stanford Comparative Politics Seminar, NYU Political economy seminar, World Bank applied micro seminar, Inter-american Development Bank seminar, California Consensus, Berkeley Haas
- 2014** Stanford Development Workshop, Harvard Development retreat, NEUDC (BU), Harvard Academy, Oxford (CSAE), Oxford (OxCarre), Santa Fe (Workshop on the Co-evolution of Institutions and Behaviors), CEMFI, Lausanne (Conference on the Political Economics of Conflicts and Development), NHH Bergen (Symposium on Economic Experiments in Development Countries), World Bank, Barcelona Graduate School of Economics, U Toronto (ICTD/Munk School of global affairs), APSA
- 2014** *(job market)* *Toulouse School of Economics, MIT, Chicago Booth, Brown, Berkeley Haas, LSE (ID), Warwick, IIES Stockholm, Sciences-Po, Universtitat Pompeu Fabra, Fundacao Getulio Vargas (Rio), Georgetown Qatar*
- 2013** NEUDC (Harvard), Columbia Comparative Politics Seminar (Columbia), Development Seminar (Columbia), Chicago Summer School in Socioeconomic Inequality, WGAPE (MIT), Social Impact (DC)
- 2011** INET Conference (New York), Columbia Political Economy Colloquium, Columbia Workshop on Experiments in Political Economy, Columbia Social Impact Workshop

Fellowships and Awards

2019	National Bureau of Economic Research (NBER), Faculty Research Fellow
2019	Hellman Fellows Fund (<i>declined</i>)
2019	CESifo Distinguished Affiliate Prize
2017	Academy Scholar, Harvard University
2016-2019	Azrieli Global Scholar, Canadian Institute for Advanced Research
2014	Academy Scholar, Harvard University
2013	Leitner Family student fellowship for research in Africa
2013	University of Chicago Summer School in Socioeconomic Inequality
2014-2015	Columbia University Dissertation Fellowship
2010-2014	Columbia University Teaching and Research Fellowships
2009	IGERT Fellow (with J Stiglitz and A Noman)
2008-2010	La Caixa Foundation Scholarship for Postgraduate studies in the United States
2004-2005	Leonardo/Goya Fellowship
2004-2005	Erasmus Scholarship for Ludwig-Maximilians University, Munich

Professional Service

Referee for: American Economic Journal: Applied Economics, American Economic Review, American Political Science Review, Econometrica, Economic Development and Cultural Change, Games and Economic Behavior, International Economics Review, Journal of Comparative Economics, Journal of Development Economics, Journal of the European Economic Association, Journal of Conflict Resolution, Journal of Peace Research, Journal of Political Economy, Journal of Public Economics, Quarterly Journal of Economics, Review of Economics and Statistics, Theoretical Economics, World Development, *Economica*

Teaching

Graduate level

Causal Inference methods (PhD, Fall 2018)
Political Economy and development (PhD, Spring 2016, Spring 2019)
Ethics for Business (MBA, Spring 2016, Fall 2018, Spring 2019)

Undergraduate level

International Business (Spring 2015)

Graduate student committees: Samuel Leone (UC Berkeley), Caroline Brandt (UC Berkeley)

Informal advising: Yasir Khan (UC Berkeley), Andres Gonzalez (UC Berkeley), Miguel Ortiz (UC Berkeley), Ben Krause (UC Berkeley), Daria Bakhareva (UC Berkeley), Soeren Henn (Harvard), Max Winkler (Zurich), Abhay Aneja (UC Berkeley)

Work with students: David Qihang Wu (UC Berkeley), Yasir Khan (UC Berkeley), Andres Gonzalez (UC Berkeley), Daria Bakhareva (UC Berkeley), Max Winkler (Zurich), Miguel Ortiz (UC Berkeley), Sebastien Annan-Phan (UC Berkeley), Soeren Henn (Harvard), Max Winkler (Zurich), Franziska Schwingeler (Bonn), Anna Dagorret (PSE/Stanford GSB), Hilary Yu (UC Berkeley), Gauthier Marchais (IDS), Matt Pecenco (UC Berkeley), Daniel Cohen (UC Berkeley), Clara Brandt (LSE), Sheena Fazili (Georgetown), Henrik Sigstad (Harvard), Carlos Schmidt-Padilla (UC Berkeley), Petr Martynov (UC Berkeley), Aditi Parekh (Harvard), Vanessa Van den Boogard (U Toronto), Kailash Rajah (University of Adelaide), Nicolas Orgeira (Exeter)

Other

Nationality: Spanish

High School diploma: Baccalauréat Scientifique (specialization Mathematics), France

Languages: Spanish (Native), French (Native), English (Fluent), German (Fluent), Italian (Intermediate), Portuguese (beginner), Swahili (beginner), Arabic (beginner)

Fieldwork: Democratic Republic of Congo (19 months), Chile (7 months), Kyrgyzstan

Founder and Director, [Marakuja Kivu Research group](#)

Documentary: [Congo Calling](#). Documentary about research and humanitarian aid in Eastern Congo. Concept inspiration and advice, lead story. Audience Prize to the best Documentary at the Max Ophuls Film Festival and nominated for best German-Produced Documentary Award.