

# RAÚL SÁNCHEZ DE LA SIERRA

[www.raulsanchezdelasierra.com](http://www.raulsanchezdelasierra.com)

## Academic appointments

UC Berkeley, Haas School of Business  
Assistant Professor, 2015-

Harvard University, Harvard Academy for international and area studies  
Academy Scholar 2014-2015 and 2017-2018

Canadian Institute for Advanced Research  
Azrieli Global Scholar, 2016-2018

## Faculty affiliations

Center for African Studies, UC Berkeley (CAS), 2016-

International Growth Centre (IGC), 2016-

Center for Effective Global Action (CEGA), 2015-

## Education

2014	Ph.D. Economics	Columbia University
2008	M.Sc. Development Economics	Sciences-Po, Paris
2004	B.Sc. Economics	Carlos III Madrid; L. Maximilians Universität Munich

## Dissertation

*Title:* “Essays on the Economics of Statelessness and State Formation”

## Journal Articles

“On the Origin of States: Stationary Bandits and Taxation in Eastern Congo,”  
**Journal of Political Economy**, *Forthcoming*. *Media coverage:* [Marginal Revolution](#),  
[Christopher Blattman’s blog](#), [Frankfurter Allgemeine](#), [Die Zeit](#), [Kris Berwouts](#), *BBC Radio trade series (forthcoming)*

“Why Being Wrong can be Right: Magical Warfare Technology and the Persistence of False Beliefs” with Nathan Nunn, **American Economic Review Papers and Proceedings** (2017). *Media coverage:* [VOXeu](#), [CIFAR](#)

“Exporting Democratic Practices: Evidence from a Village Governance Intervention in Eastern Congo” with *Macartan Humphreys and Peter Van der Windt* **Journal of Development Economics**, Accepted. Media coverage: [Financial Times](#), [World Bank Development blog](#), [Tim Hartford’s blog](#)

“Can Externally Mandated Gender Requirements Empower Women?” with *Macartan Humphreys and Peter Van der Windt*, **Journal of Development Economics** (2018)

“Fishing, Commitment, and Communication: Comprehensive Nonbinding Registration” with *Macartan Humphreys and Peter Van der Windt*, **Political Analysis**, 2012, 21 (1) pp 1-20. Media coverage: [World Bank’s Development Impact blog](#)

### **Working Papers**

“When Formal Contracts Fail,” **Econometrica**, *Revision requested*,

“Corrupt Hierarchies ” with *Kristof Titeca*. Media coverage: [Foreign Affairs](#), [The Economist](#)  
“Dis-organizing violence: stationary bandits, and the time horizon”

“Indirect Rule: Causes and Consequences,” with *Gauthier Marchais and Soeren Henn*

“Indirect rule and conflict: Theoretical insights from Congo” with *Gauthier Marchais*

“Moral Tribes: why people join armed groups” with *G Marchais and Qihang Wu*

“On the mechanics of Kleptocratic states: Administrators’ power, protectors, and taxpayers false confessions” with *S Henn, L Paler, C Samii, W Prichard* (2016)

“Who’s watching? Effects of Monitoring on Strategies of Corruption: Lessons From an Experiment in Congo” with *M Humphreys and P Van der Windt*

### **Policy reports**

“Artisanal Mining, Livelihoods, and Child Labor in the Cobalt Supply Chain of the Democratic Republic of Congo,” with Benjamin Faber and Benjamin Krause, 2017

“Social Impacts of Tuungane” with Macartan Humphreys and Peter van der Windt, 2012

### **Work in Progress**

Corruption: protection markets and social networks (*with Kristof Titeca*)

Emotional factors of participation into armed groups

Supernatural private sector development (*with Nathan Nunn and Max Winkler*)

Injecting Administrators’ Independence, *with Eric Mvukiyehe and Guo Xu*

Economics of state kidnaping: Sicilian boats, with *Naor Ben-Yehoyada and Vito Pipitone*

## **Research Grants**

<b>2018</b>	PI USAID DIL grant (PI) <i>Benchmarking labor training to cash transfers in a conflict setting</i>	<b>\$1,000,000</b>
	PI Private Enterprise in Developing and Low-income Countries Grant, <i>Human resource management in armed groups</i>	<b>\$50,000</b>
	PI Initiative for Poverty Action <i>Who becomes a rebel commander?</i>	<b>\$250,000</b>
	PI JPAL/CVI, <i>Who becomes a rebel commander?</i>	<b>\$200,000</b>
	PI IBI Center, Haas School of Business, <i>Who becomes a rebel commander?</i>	<b>\$7,500</b>
<b>2016</b>	PI Canadian Institute for Advanced Research, <i>Azrieli global scholar fellowship</i>	<b>\$80,000</b>
	PI International Center for Taxation and Development <i>The Beer distribution sector in conflict</i>	<b>\$267,000</b>
	PI Weiss Family Program Fund for Research in Development Economics <i>Participation in Armed Organizations</i>	<b>\$69,000</b>
	PI Electronics industry <i>Regulating electronics global supply chain and human rights</i>	<b>\$421,000</b>
	PI Clausen Center for International Business and Policy <i>Indirect rule by armed groups</i>	<b>\$7,000</b>
	PI Haas School of Business Deans's office competition <i>The beer sector in conflict</i>	<b>\$12,000</b>
<b>2015</b>	PI International Growth Center, <i>Police, DRC</i>	<b>\$30,000</b>
	PI Department For International Development, U.K., <i>Taxation, DRC</i>	<b>\$675,000</b>
	PI Private Enterprise in Developing and Low-income Countries Grant, <i>Private sector development, DRC</i>	<b>\$240,000</b>
	PI International Center for Taxation and Development	<b>\$120,000</b>

		<i>Armed groups in DRC</i>	
	PI	Private Enterprise in Developing and Low-income Countries Exploratory Grant, <i>Police, DRC</i>	<b>\$53,000</b>
<b>2014</b>	PI	<i>i2i</i> , World Bank <i>Public sector reform, Democratic Republic of the Congo</i>	<b>\$5,000</b>
<b>2013</b>	PI	Private Enterprise in Developing and Low-income Countries Exploratory Grant, <i>Armed groups in DRC</i>	<b>\$55,000</b>
	PI	National Science Foundation Graduate Dissertation Improvement Grant <i>Armed groups in DRC</i>	<b>\$30,000</b>
	PI	Russell Sage Foundation Small Grant in Behavioral Economics <i>Ethnicity, state contracts, and trade. Evidence from DRC</i>	<b>\$7,500</b>
	PI	International Peace Research Association Foundation Grant <i>Armed groups in DRC</i>	<b>\$5,000</b>
	PI	Advanced Consortium on Cooperation, Conflict and Complexity <i>Armed groups in DRC</i>	<b>\$3,000</b>
<b>2012</b>	PI	Program for Economic Research grant, Columbia University <i>Armed groups in DRC</i>	<b>\$5,000</b>
	PI	Cross-Cutting Initiative, Earth Institute <i>Conflict and resources in DRC</i>	<b>\$5,000</b>
	PI	Economics Development Colloquium Research Funds, Columbia University, <i>Armed groups in DRC</i>	<b>\$700</b>
<b>2011</b>	PI	CSDS Research Grant, Columbia University <i>Ethnicity, state contracts, and trade. Evidence from DRC</i>	<b>\$9,000</b>
		Lead researcher on 3ie grant. <i>Impact evaluation of development aid</i>	<b>\$40,000</b>
<b>2010</b>		Lead researcher on a 3ie grant <i>Impact evaluation of development aid</i>	<b>\$400,000</b>

## Invited Presentations

- 2019** London School of Economics Government Department, University College London Government Department, Harvard Business School (BGIE)
- 2018** New Economic School (Moscow), Yale Economics, UC Berkeley Williamson Seminar, University of Southern California, Cultural Evolution Society Conference (Arizona State University), U Chicago Development Seminar, Boston University Development seminar, DFID, Princeton University Applied Economics/Development seminar, WZB Berlin, MIT Organizational Economics, Harvard Political Economy seminar, Harvard Academy for International and Area studies
- 2017** American Economic Association invited session, Arizona State University Evolution of Social Complexity colloquium, NYU PE seminar, Cornell Development seminar, DFID DRC, DRC Ministry of Finance, DRC Civil society, Econometrics Society Asian Meeting, DEVPEC keynote, Stanford Graduate School of Business, Canadian Institute For Advanced Research
- 2015** Berkeley Economics, Harvard Africa Conference, Harvard Positive Political Economy Seminar, Stanford Comparative Politics Seminar, NYU Political economy seminar, World Bank applied micro seminar, Inter-american Development Bank seminar, California Consensus, Berkeley Haas
- 2014** Stanford Development Workshop, Harvard Development retreat, NEUDC (BU), Harvard Academy, Oxford (CSAE), Oxford (OxCarre), Santa Fe (Workshop on the Co-evolution of Institutions and Behaviors), CEMFI, Lausanne (Conference on the Political Economics of Conflicts and Development), NHH Bergen (Symposium on Economic Experiments in Development Countries), World Bank, Barcelona Graduate School of Economics, U Toronto (ICTD/Munk School of global affairs), APSA
- 2014** *(job market)* *Toulouse School of Economics, MIT, Chicago Booth, Brown, Berkeley Haas, LSE (ID), Warwick, IIES Stockholm, Sciences-Po, Universtitat Pompeu Fabra, Fundacao Getulio Vargas (Rio), Georgetown Qatar*
- 2013** NEUDC (Harvard), Columbia Comparative Politics Seminar (Columbia), Development Seminar (Columbia), Chicago Summer School in Socioeconomic Inequality, Working Group in African Economy national meeting (MIT), Social Impact (DC)
- 2011** INET Conference (New York), Columbia Political Economy Colloquium, Columbia Workshop on Experiments in Political Economy, Columbia Social Impact Workshop

## **Fellowships and Awards**

2017	Academy Scholar, Harvard University
2016	Azrieli Global Scholar, Canadian Institute for Advanced Research
2014	Academy Scholar, Harvard University
2013	Leitner Family student fellowship for research in Africa
2013	University of Chicago Summer School in Socioeconomic Inequality
2014-2015	Columbia University Dissertation Fellowship
2010-2014	Columbia University Teaching and Research Fellowships
2009	IGERT Fellow (with J Stiglitz and A Noman)
2008-2010	La Caixa Foundation Scholarship for Postgraduate studies in the United States
2004-2005	Leonardo/Goya Fellowship
2004-2005	Erasmus Scholarship for Ludwig-Maximilians University, Munich

## **Professional Service**

*Referee for:* American Economic Journal: Applied Economics, American Economic Review, American Political Science Review, Econometrica, Economic Development and Cultural Change, Games and Economic Behavior, International Economics Review, Journal of Comparative Economics, Journal of Development Economics, Journal of the European Economic Association, Journal of Conflict Resolution, Journal of Peace Research, Journal of Political Economy, Journal of Public Economics, Quarterly Journal of Economics, Review of Economics and Statistics, Theoretical Economics, World Development

*Seminar organizer:* Williamson Seminar in institutional analysis (UC Berkeley, Haas), PhD student seminar (UC Berkeley, Haas), Seminars in theoretical and empirical development economics (*founder*, Sciences-Po)

## **Teaching**

### Graduate level

Causal Inference methods (PhD, Fall 2018)  
Political Economy and development (PhD, Spring 2016, Spring 2019)  
Ethics for Business (MBA, Spring 2016, Fall 2018, Spring 2019)

### Undergraduate level

International Business (Spring 2015)

## **Advising**

Samuel Leone (UC Berkeley)  
Yasir Khan (UC Berkeley)  
Caroline Brandt (UC Berkeley)

## **Related experience/skills**

**Nationality:** Spanish

**High School diploma:** Baccalauréat Scientifique (specialization Mathematics), France

**Languages:** Spanish (Native), French (Native), English (Fluent), German (Fluent), Italian (Intermediate), Portuguese (beginner), Swahili (beginner), Arabic (beginner)

**Fieldwork:** Democratic Republic of Congo (19 months), Chile (7 months), Kyrgyzstan (1 month)

**Founder** and Director, [Marakuja Kivu Research group](#)

**Documentary:** [Congo Calling](#). Documentary about doing research and humanitarian aid in Eastern Congo. Concept inspiration and advice, lead story. Audience Prize to the best Documentary at the Max Ophuls Film Festival.