

RAÚL SÁNCHEZ DE LA SIERRA

www.raulsanchezdelasierra.com
rsanchezdelasierra@fas.harvard.edu

Academic appointments

2015 - Assistant Professor, UC Berkeley, Haas School of Business (*on leave*)
2017 - Academy Scholar, Harvard University
2016 - Azrieli Global Scholar, Canadian Institute for Advanced Research
2016 - Center for Effective Global Action (CEGA) Faculty Affiliate
2016 - International Growth Centre (IGC) Faculty Affiliate
2014 - 2015 Academy Scholar, Harvard University

Education

2014	Ph.D. Economics	Columbia University
2011	M.Phil. Economics	Columbia University
2008	M.Sc. Development Economics	Sciences-Po, Paris
2004	B.Sc. Economics	Carlos III Madrid; L. Maximilians Universität Munich

Dissertation

Title: “Essays on the Economics of Statelessness and State Formation”

Papers

*“On the Origin of States: Stationary Bandits and Taxation in Eastern Congo”,
Revision requested, Journal of Political Economy
Media coverage: [Marginal Revolution](#), [Christopher Blattman’s blog](#), [Frankfurter Allgemeine](#), [Die Zeit](#),
[Kris Berwouts](#), *BBC Radio trade series (forthcoming)*

*“When Formal Contracts Fail”
Revision requested, Econometrica

*“Introducing Western Governance Practices” with *M Humphreys and P Van der Windt*,
Revision requested, Journal of Development Economics
Media coverage: [Financial Times](#), [World Bank Development blog](#), [Tim Hartford’s blog](#)

*“Corrupt Hierarchies” with Kristof Titeca
Media coverage: [Foreign Affairs](#)

*“Dis-organizing violence: stationary bandits, and the time horizon”

*“Indirect Rule: Causes and Consequences,” *with G Marchais and S Henn*

*“Indirect rule and armed conflict: Theoretical insights from Congo” *with G Marchais*

*“Why do people join armed groups?” *with G Marchais*

*“On the mechanics of Kleptocratic states: Administrators’ power, protectors, and taxpayers false confessions” *with S Henn, L Paler, C Samii, W Prichard* (2016)

Publications

*“Why Being Wrong can be Right: Magical Warfare Technology and the Persistence of False Beliefs” *with N Nunn*

American Economic Review *Papers and Proceedings* (2017)

Media coverage: [VOXeu](#), [CIFAR](#)

“Can Externally Mandated Gender Requirements Empower Women?” *with M Humphreys and P Van der Windt*

Journal of Development Economics (2018)

“Fishing, Commitment, and Communication: Comprehensive Nonbinding Registration” *with M Humphreys and P Van der Windt*

Political Analysis, 2012, 21 (1) pp 1-20

Media coverage: [World Bank’s Development Impact blog](#)

Work in Progress

Corruption: protection markets and social networks (with Kristof Titeca)

Emotional factors of participation into armed groups

Supernatural private sector development (*with Nathan Nunn and Max Winkler*)

Injecting Administrators’ Independence, *DR Congo*, *with Eric Mvukiyehe and Guo Xu*

Economics of state kidnaping: Sicilian Fishermen, *with Naor Ben-Yehoyada and Vito Pipitone*

Research Grants

2017	PI JPAL/CVI, <i>Who becomes a rebel commander?</i>	\$50,000
2016	PI Canadian Institute for Advanced Research <i>Global fellowship</i>	\$80,000
	PI International Center for Taxation and Development <i>The Beer distribution sector in conflict</i>	\$267,000
	PI Weiss Family Program Fund for Research in Development Economics <i>Participation into Armed Organizations</i>	\$69,000
	PI Electronics industry <i>Regulating electronics global supply chain and human rights</i>	\$421,000
	PI Clausen Center for International Business and Policy <i>Indirect rule by armed groups</i>	\$7,000
	PI Haas School of Business Deans's office competition <i>The beer sector in conflict</i>	\$12,000
2015	PI International Growth Center <i>Police, DRC</i>	\$30,000
	PI Department For International Development, U.K. <i>Taxation, DRC</i>	\$675,000
	PI Private Enterprise in Developing and Low-income Countries Major Grant - <i>Private sector development, DRC</i>	\$240,000
	PI International Center for Taxation and Development <i>Armed groups in DRC</i>	\$120,000
	PI Private Enterprise in Developing and Low-income Countries Exploratory Grant - <i>Police, DRC</i>	\$53,000

2014	PI	<i>i2i</i> , World Bank <i>Public sector reform, Democratic Republic of the Congo</i>	\$5,000
2013	PI	Private Enterprise in Developing and Low-income Countries Exploratory Grant - <i>Armed groups in DRC</i>	\$55,000
	PI	National Science Foundation Graduate Dissertation Improvement Grant <i>Armed groups in DRC</i>	\$30,000
	PI	Russell Sage Foundation Small Grant in Behavioral Economics <i>Ethnicity, state contracts, and trade. Evidence from DRC</i>	\$7,500
	PI	International Peace Research Association Foundation Grant <i>Armed groups in DRC</i>	\$5,000
	PI	Advanced Consortium on Cooperation, Conflict and Complexity <i>Armed groups in DRC</i>	\$3,000
2012	PI	Program for Economic Research grant, Columbia University <i>Armed groups in DRC</i>	\$5,000
	PI	Cross-Cutting Initiative, Earth Institute <i>Conflict and resources in DRC</i>	\$5,000
	PI	Economics Development Colloquium Research Funds, Columbia University - <i>Armed groups in DRC</i>	\$700
2011	PI	CSDS Research Grant, Columbia University <i>Ethnicity, state contracts, and trade. Evidence from DRC</i>	\$9,000
		Lead researcher on 3ie grant. <i>Impact evaluation of development aid</i>	\$40,000
2010		Lead researcher on a 3ie grant <i>Impact evaluation of development aid</i>	\$400,000

Invited Presentations

- 2018** U Chicago Development Seminar, Boston University Development seminar, DFID, Princeton University Applied Economics/Development seminar, WZB Berlin, MIT Organizational Economics, Harvard Political Economy seminar, Harvard Academy for International and Area studies
- 2017** American Economic Association invited session, Arizona State University Evolution of Social Complexity colloquium, NYU PE seminar, Cornell Development seminar, DFID DRC, DRC Ministry of Finance, DRC Civil society, Econometrics Society Asian Meeting, DEVPEC keynote, Stanford Graduate School of Business, Canadian Institute For Advanced Research
- 2015** Berkeley Economics, Harvard Africa Conference, Harvard Positive Political Economy Seminar, Stanford Comparative Politics Seminar, NYU Political economy seminar, World Bank applied micro seminar, Inter-american Development Bank seminar, California Consensus, Berkeley Haas
- 2014** Stanford Development Workshop, Harvard Development retreat, NEUDC (BU), Harvard Academy, Oxford (CSAE), Oxford (OxCarre), Santa Fe (Workshop on the Co-evolution of Institutions and Behaviors), CEMFI, Lausanne (Conference on the Political Economics of Conflicts and Development), NHH Bergen (Symposium on Economic Experiments in Development Countries), World Bank, Barcelona Graduate School of Economics, U Toronto (ICTD/Munk School of global affairs), APSA
- 2014** *(job market)* Toulouse School of Economics, MIT, Chicago Booth, Brown, Berkeley Haas, LSE (ID), Warwick, IIES Stockholm, Sciences-Po, Universtitat Pompeu Fabra, Fundacao Getulio Vargas (Rio), Georgetown Qatar
- 2013** NEUDC (Harvard), Columbia Comparative Politics Seminar (Columbia), Development Seminar (Columbia), Chicago Summer School in Socioeconomic Inequality, Working Group in African Economy national meeting (MIT), Social Impact (DC)
- 2011** INET Conference (New York), Columbia Political Economy Colloquium, Columbia Workshop on Experiments in Political Economy, Columbia Social Impact Workshop

Fellowships and Awards

2017	Academy Scholar, Harvard University
2016	Azrieli Global Scholar, Canadian Institute for Advanced Research
2014	Academy Scholar, Harvard University
2013	Leitner Family student fellowship for research in Africa
2013	University of Chicago Summer School in Socioeconomic Inequality
2014-2015	Columbia University Dissertation Fellowship
2010-2014	Columbia University Teaching and Research Fellowships
2009	IGERT Fellow (with J Stiglitz and A Noman)
2008-2010	La Caixa Foundation Scholarship for Postgraduate studies in the United States
2004-2005	Leonardo/Goya Fellowship
2004-2005	Erasmus Scholarship for Ludwig-Maximilians University, Munich

Professional Service

Referee for: American Economic Journal: Applied Economics, American Economic Review, American Political Science Review, Econometrica, Economic Development and Cultural Change, Games and Economic Behavior, International Economics Review, Journal of Comparative Economics, Journal of Development Economics, Journal of the European Economic Association, Journal of Conflict Resolution, Journal of Peace Research, Journal of Political Economy, Journal of Public Economics, Quarterly Journal of Economics, Review of Economics and Statistics, Theoretical Economics, World Development

Seminar organizer: Williamson Seminar in institutional analysis (UC Berkeley, Haas); Seminars in theoretical and empirical development economics (*founder*, Sciences-Po)

Other

Nationality: Spanish, French

Languages: Spanish (Native), French (Native), English (Fluent), German (Fluent), Italian (Intermediate), Portuguese (beginner), Swahili (beginner), Arabic (beginner)

Fieldwork: Democratic Republic of Congo (19 months), Chile (7 months), Kyrgyzstan (1 month)

Founder and Director, [Marakuja Kivu Research group](#)