

# RAÚL SÁNCHEZ DE LA SIERRA

[www.raulsanchezdelasierra.com](http://www.raulsanchezdelasierra.com)

The Harvard Academy, Harvard University, 1727 Cambridge street, Cambridge 02138, MA  
[rsanchezdelasierra@fas.harvard.edu](mailto:rsanchezdelasierra@fas.harvard.edu),

## Academic appointments

2015 - Assistant Professor, UC Berkeley, Haas School of Business (*on leave*)  
2017 - Academy Scholar, Harvard University  
2016 - Azrieli Global Scholar, Canadian Institute for Advanced Research  
2016 - Center for Effective Global Action (CEGA) Faculty Affiliate  
2016 - International Growth Centre (IGC) Faculty Affiliate  
2014 - 2015 Academy Scholar, Harvard University

## Education

|      |                             |   |
|------|-----------------------------|---|
| 2014 | Ph.D. Economics             | Columbia University                                     |
| 2011 | M.Phil. Economics           | Columbia University                                     |
| 2008 | M.Sc. Development Economics | Sciences-Po, Paris                                      |
| 2004 | B.Sc. Economics             | Carlos III Madrid;<br>L. Maximilians Universität Munich |

## Dissertation

*Title:* “Essays on the Economics of Statelessness and State Formation”

*Committee:* S. Naidu (sponsor), E. Verhoogen (sponsor), C. Blattman, P.C. Chiappori, B. Salanie

**Fields:** Development Economics, Political Economy, Conflict, Taxation

## Publications

“Why Being Wrong can be Right: Magical Warfare Technology and the Persistence of False Beliefs” with Nathan Nunn (2017) **American Economic Review *Papers and Proceedings***

*Media coverage:* [VOXeu](#), [CIFAR](#)

“Fishing, Commitment, and Communication: Comprehensive Nonbinding Registration” with M Humphreys and P Van der Windt (2013) **Political Analysis**, 2012, 21 (1) pp 1-20

*Media coverage:* [World Bank's Development Impact blog](#)

## **Papers**

“(In)Formal Contract Enforceability,” *submitted*

“Corrupt Hierarchies,” with Kristof Titeca

*Media coverage: Foreign Affairs*

“On the Origin of States: Stationary Bandits and Taxation in Eastern Congo”, *Revision requested, Journal of Political Economy*

*Media coverage: [Marginal Revolution](#), [Christopher Blattman's blog](#), [Frankfurter Allgemeine](#), [Die Zeit](#), [Kris Berwouts](#), BBC Radio trade series (forthcoming)*

“Temporary gender quotas” with M Humphreys and P Van der Windt, *Revision requested, Journal of Development Economics*

“Institutional Change (or not) by Imitation: Introducing Western Governance Practices in Congolese Villages ,” with M Humphreys and P Van der Windt, *submitted*

*Media coverage: [Financial Times](#), [World Bank Development blog](#), [Tim Hartford's blog](#)*

“Dis-organizing violence: stationary bandits, and the time horizon”

“Origins and Consequences of Indirect Rule: Evidence from armed groups’ rule in Eastern Congo,” with *Gauthier Marchais and Soeren Henn*

“Why do people join armed groups?” with *Gauthier Marchais*

“On the mechanics of Kleptocratic states: Administrators’ power, protectors, and taxpayers false confessions” with *S Henn, L Paler, C Samii, W Prichard* (2016)

## Work in Progress

Corruption: collusion, repeated interaction, and spot markets (with Kristof Titeca)

Emotional factors of participation into armed groups

Supernatural private sector development (*with Nathan Nunn and Max Winkler*)

*Who are rebel commanders?*

*Fiscal administration of armed groups*

Injecting Administrators' Independence in Patronage Networks, *DR Congo, with E. Mvukiyehe*

Economics of state kidnaping: Sicilian Fishermen, with Naor Ben-Yehoyada and Vito Pipitone

Economic implications of responsible sourcing policies in DRC, *with Ben Faber and Ben Krause*

“Who’s watching? Monitoring on Strategies of Corruption in the DRC”

## Research Grants

|             |    |  |                  |
|-------------|----|--|------------------|
| <b>2017</b> | PI | JPAL/CVI<br><i>Who becomes a rebel commander?</i>  | <b>\$50,000</b>  |
| <b>2016</b> | PI | Canadian Institute for Advanced Research<br><i>Global fellowship</i>   | <b>\$80,000</b>  |
|             | PI | International Center for Taxation and Development<br><i>The Beer distribution sector in conflict</i>             | <b>\$267,000</b> |
|             | PI | Weiss Family Program Fund for Research in Development Economics<br><i>Participation into Armed Organizations</i> | <b>\$69,000</b>  |
|             | PI | Electronics industry<br><i>Regulating electronics global supply chain and human rights</i>                       | <b>\$421,000</b> |
|             | PI | Clausen Center for International Business and Policy<br><i>Indirect rule by armed groups</i>                     | <b>\$7,000</b>   |
|             | PI | Haas School of Business Deans’s office competition<br><i>The beer sector in conflict</i>                         | <b>\$12,000</b>  |
| <b>2015</b> | PI | International Growth Center<br><i>Police, DRC</i>  | <b>\$30,000</b>  |
|             | PI | Department For International Development, U.K.   | <b>\$675,000</b> |

*Taxation, DRC*

|             |    |  |                  |
|-------------|----|--|------------------|
|             | PI | Private Enterprise in Developing and Low-income Countries Major Grant - <i>Private sector development, DRC</i>                 | <b>\$240,000</b> |
|             | PI | International Center for Taxation and Development<br><i>Armed groups in DRC</i>  | <b>\$120,000</b> |
|             | PI | Private Enterprise in Developing and Low-income Countries<br>Exploratory Grant - <i>Police, DRC</i>                            | <b>\$53,000</b>  |
| <b>2014</b> | PI | <i>i2i</i> , World Bank<br><i>Public sector reform, Democratic Republic of the Congo</i>                                       | <b>\$5,000</b>   |
| <b>2013</b> | PI | Private Enterprise in Developing and Low-income Countries<br>Exploratory Grant - <i>Armed groups in DRC</i>                    | <b>\$55,000</b>  |
|             | PI | National Science Foundation Graduate Dissertation Improvement Grant<br><i>Armed groups in DRC</i>                              | <b>\$30,000</b>  |
|             | PI | Russell Sage Foundation Small Grant in Behavioral Economics<br><i>Ethnicity, state contracts, and trade. Evidence from DRC</i> | <b>\$7,500</b>   |
|             | PI | International Peace Research Association Foundation Grant<br><i>Armed groups in DRC</i>  | <b>\$5,000</b>   |
|             | PI | Advanced Consortium on Cooperation, Conflict and Complexity<br><i>Armed groups in DRC</i>                                      | <b>\$3,000</b>   |
| <b>2012</b> | PI | Program for Economic Research grant, Columbia University<br><i>Armed groups in DRC</i>   | <b>\$5,000</b>   |
|             | PI | Cross-Cutting Initiative, Earth Institute<br><i>Conflict and resources in DRC</i>  | <b>\$5,000</b>   |
|             | PI | Economics Development Colloquium Research Funds, Columbia<br>University - <i>Armed groups in DRC</i>                           | <b>\$700</b>     |
| <b>2011</b> | PI | CSDS Research Grant, Columbia University<br><i>Ethnicity, state contracts, and trade. Evidence from DRC</i>                    | <b>\$9,000</b>   |
|             |    | Lead researcher on 3ie grant.<br><i>Impact evaluation of development aid</i>   | <b>\$40,000</b>  |
| <b>2010</b> |    | Lead researcher on a 3ie grant<br><i>Impact evaluation of development aid</i>  | <b>\$400,000</b> |

## **Invited Presentations**

- 2018** Chicago Harris School of Public Policy, Boston University, DFID  
*(forthcoming)*
- 2017** American Economic Association invited session, Arizona State University Evolution of Social Complexity colloquium, NYU PE seminar, Cornell Development seminar, DFID DRC, DRC Ministry of Finance, DRC Civil society, Econometrics Society Asian Meeting, DEVPEC keynote, Stanford Graduate School of Business, Canadian Institute For Advanced Research
- 2015** Berkeley Economics, Harvard Africa Conference, Harvard Positive Political Economy Seminar, Stanford Comparative Politics Seminar, NYU Political economy seminar, World Bank applied micro seminar, Inter-american Development Bank seminar, California Consensus, Berkeley Haas
- 2014** Stanford Development Workshop, Harvard Development retreat, NEUDC (BU), Harvard Academy, Oxford (CSAE), Oxford (OxCarre), Santa Fe (Workshop on the Co-evolution of Institutions and Behaviors), CEMFI, Lausanne (Conference on the Political Economics of Conflicts and Development), NHH Bergen (Symposium on Economic Experiments in Development Countries), World Bank, Barcelona Graduate School of Economics, U Toronto (ICTD/Munk School of global affairs), APSA
- 2014** *(job market)* Toulouse School of Economics, MIT, Chicago Booth, Brown, Berkeley Haas, LSE (ID), Warwick, IIES Stockholm, Sciences-Po, Universtitat Pompeu Fabra, Fundacao Getulio Vargas (Rio), Georgetown Qatar
- 2013** NEUDC (Harvard), Columbia Comparative Politics Seminar (Columbia), Development Seminar (Columbia), Chicago Summer School in Socioeconomic Inequality, Working Group in African Economy national meeting (MIT), Social Impact (DC)
- 2011** INET Conference (New York), Columbia Political Economy Colloquium, Columbia Workshop on Experiments in Political Economy, Columbia Social Impact Workshop

## **Fellowships and Awards**

|           |   |
|-----------|---|
| 2017      | Academy Scholar, Harvard University   |
| 2016      | Azrieli Global Scholar, Canadian Institute for Advanced Research              |
| 2014      | Academy Scholar, Harvard University   |
| 2013      | Leitner Family student fellowship for research in Africa                      |
| 2013      | University of Chicago Summer School in Socioeconomic Inequality               |
| 2014-2015 | Columbia University Dissertation Fellowship                                   |
| 2010-2014 | Columbia University Teaching and Research Fellowships                         |
| 2009      | IGERT Fellow (with J Stiglitz and A Noman)                                    |
| 2008-2010 | La Caixa Foundation Scholarship for Postgraduate studies in the United States |
| 2004-2005 | Leonardo/Goya Fellowship  |
| 2004-2005 | Erasmus Scholarship for Ludwig-Maximilians University, Munich                 |

## **Professional Service**

*Referee for:* American Economic Journal: Applied Economics, American Economic Review, American Political Science Review, Economic Development and Cultural Change, Games and Economic Behavior, International Economics Review, Journal of Comparative Economics, Journal of Development Economics, Journal of the European Economic Association, Journal of Peace Research, Journal of Political Economy, Quarterly Journal of Economics, Theoretical Economics, World Development

*Seminar organizer:* Williamson Seminar in institutional analysis (UC Berkeley, Haas); Seminars in theoretical and empirical development economics (*founder*, Sciences-Po)

## **Other**

**Nationality:** Spanish, French

**Languages:** Spanish (Native), French (Native), English (Fluent), German (Fluent), Italian (Intermediate), Portuguese (beginner), Swahili (beginner), Arabic (beginner)

**Fieldwork:** Democratic Republic of Congo (19 months), Chile (7 months), Kyrgyzstan (1 month)

**Founder** and Director, [Marakuja Kivu Research group](#)

## **References**

Suresh Naidu (Primary)  
Department of Economics and  
SIPA  
Columbia University  
[sn2430@columbia.edu](mailto:sn2430@columbia.edu)

Pierre-André Chiappori  
Department of Economics  
Columbia University  
[pc2167@columbia.edu](mailto:pc2167@columbia.edu)

Christopher Blattman  
Department of Political Science  
Columbia University  
[blattman@gmail.com](mailto:blattman@gmail.com)

Eric Verhoogen (Primary)  
Department of Economics and  
SIPA Columbia University  
[eric.verhoogen@columbia.edu](mailto:eric.verhoogen@columbia.edu)

Bernard Salanié  
Department of Economics  
Columbia University  
[bs2237@columbia.edu](mailto:bs2237@columbia.edu)

Macartan Humphreys  
Department of Political Science  
Columbia University  
[macartan@gmail.com](mailto:macartan@gmail.com)